

The Eisenhower Foundation is a nonprofit organization based in Abilene, Kansas. Our mission is to champion the life and enduring legacy of Dwight D. Eisenhower to inspire leadership, character, and service. We are currently recruiting a Director of Development.

DIRECTOR OF DEVELOPMENT

As the Director of Development, you will provide strategic leadership for all fundraising and philanthropic initiatives of the Eisenhower Foundation. This is a unique opportunity for an experienced professional to shape and execute a comprehensive development program at a pivotal moment in the Foundation's growth, including the completion of a major capital campaign and the launch of a new Education Center. Working closely with the Executive Director and a Board Development Committee, the Director of Development will plan, implement, and manage all aspects of fundraising, donor relations, and stewardship. The successful candidate will be a strategic thinker, strong relationship-builder, and effective communicator who is highly organized, collaborative, and results-oriented.

AN IDEAL CANDIDATE WOULD POSSESS:

- Minimum education requirements include a bachelor's degree and at least four (4) years of development experience or comparable experience
- Two (2) years of management experience overseeing and mobilizing a team of employees and volunteers
- Demonstrated success in developing and executing comprehensive fundraising strategies, including annual giving, major and planned gifts, grants, corporate giving, endowment growth and special events
- Experience working with boards, staff and volunteers to implement fundraising initiatives
- Exceptional written, verbal, and interpersonal communication skills
- Strong strategic planning, project management, and organizational skills
- Ability to establish and maintain effective working relationships with colleagues, donors, and external partners
- High level of professionalism, initiative, discretion, and integrity
- Proficiency in donor databases/CRMs, word processing, spreadsheets, and presentation software (experience with Apple iWork and/or Microsoft Office Suite preferred)
- Ability and willingness to travel and to work evenings and weekends as needed for donor cultivation and events

THE DIRECTOR OF DEVELOPMENT WILL:

- Develop, implement, and manage a comprehensive annual and long-term fundraising strategy aligned with the Eisenhower Foundation's strategic plan and campaign goals. It will significantly increase revenue, grow and deepen the Foundation's donor base, coordinate high-end stewardship while cultivating new revenue markets, and inspire a culture of philanthropy throughout the organization and among its stakeholders.
- Oversee grants, including the preparation, submission and fulfillment of grant reporting requirements.

- Partner with the Executive Director to serve as a visible, and informed advocate for the Eisenhower Foundation, creating meaningful connections with donors and members, inspiring deepening levels of commitment, and engaging potential supporters.
- Supervise development staff, and collaborate with consultants and vendors (i.e. direct mail program) to ensure coordinated and effective fundraising operations
- Prepare and manage development-related budgets, forecasts, and reports for the Executive Director and Board Development Committee
- Ensure accurate tracking, reporting, and analysis of fundraising performance
- Collaborate with the Director of IKEducation (K-12 program) and communications staff to align fundraising initiatives and grant proposals with organizational priorities, budgets, and demonstrated impact
- Collaborate with the Director of IKEducation to gain accurate content about its programs, and analytics

This is a full-time, onsite position with a benefits package that includes flex-time work hours, paid vacation, paid holidays, sick leave/family sick leave, and a Health Reimbursement Arrangement. Salary range is \$75,000-\$90,000.

Submit cover letter and resume to Meredith Sleichter, Executive Director, at msleichter@eisenhowerfoundation.net

Application deadline is January 30, 2026

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